



## **Senior Associate Position Description**

### **M-One Capital Overview**

M-One Capital is a private investment firm with three strategies (core private equity, real estate and emerging growth equity). Headquartered in Omaha, the firm's Investment Team manages more than \$4 billion of investment capital.

For nearly forty years, the M-One organization has been partnering with founders, families and exceptional management teams. Our mission is to build businesses in partnership with management teams pursuing a variety of strategies for creating long-term value. Our Core Values are Integrity, Rigor, Results and Relationships.

### **The Position**

M-One Capital is seeking potential candidates for a Senior Associate position that will primarily focus on supporting the firm's core private equity strategy. This role is intended for post-MBA candidates (or equivalent graduate degree) seeking a long-term career in private equity. The opportunity is ideal for professionals with three to six years of experience in private equity, investment banking, corporate development, management consulting and/or principal investing. This position will office in Omaha and we prefer a candidate with strong ties to the region.

### **Responsibilities**

- Develop relationships with intermediaries, investment bankers and company executive teams in order to originate new investment opportunities
- Work closely with M-One Capital senior investment team members to analyze investment opportunities, to conduct financial and business diligence (e.g. assessment of products/services, industry analysis, competitive position, growth prospects) and to evaluate acquisitions and other growth initiatives
- Play a critical role in the structuring and financing of investments
- Participate in the on-going management and monitoring of both financial and operational aspects of portfolio investments, including strategic planning and budgeting
- Oversee quarterly valuation analysis and development of reports/communication to investors
- Take on additional projects as required

## **Personal Characteristics**

- Thrive in an entrepreneurial environment, working within a small deal team
- Excellent organizational, analytical and time-management skills
- Outstanding interpersonal as well as oral and written communication skills
- Ability to work in a fast-paced, dynamic setting and concurrently handle multiple projects
- Demonstrated ability to deliver top-quality work
- Superior attention to detail
- Energetic team member with presence and professionalism
- Self-motivated and hardworking
- Excellent relationship building skills
- Confident, outgoing and self-aware
- Overall fit with our Core Values

## **Background and Credentials**

- Distinguished academic background
- MBA or equivalent graduate degree
- Three to six years of experience in private equity, investment banking, corporate development, management consulting, principal investing or other highly relevant work
- Track record of achievement and leadership
- Strong quantitative and analytical skills
- Strong financial modeling, valuation and accounting skills
- Comprehensive understanding of private equity and investment related terms and concepts
- Proficiency with Microsoft Office applications

For more information, please send your resume to: [info@m-onecapital.com](mailto:info@m-onecapital.com)

# M-One Capital Core Values & Behaviors

<p><b><i>Integrity</i></b> We are honest, principled and fair.</p>	<ol style="list-style-type: none"> <li>1. We strive to make the right decisions, not necessarily the easy ones.</li> <li>2. We communicate honestly, directly and authentically.</li> <li>3. We treat all stakeholders fairly; we desire long-term, mutually beneficial relationships.</li> <li>4. We do what we say we will do.</li> <li>5. We give more than we take.</li> </ol>
<p><b><i>Rigor</i></b> We work hard, are probing, strive for excellence and have deep technical expertise.</p>	<ol style="list-style-type: none"> <li>1. We have a strong work ethic.</li> <li>2. We ask probing questions and examine situations from multiple perspectives.</li> <li>3. We exercise intellectual rigor and are comfortable being challenged.</li> <li>4. We have deep technical experience, yet we are genuinely interested in learning and growth.</li> <li>5. We display emotional and social intelligence in our interactions.</li> </ol>
<p><b><i>Results</i></b> We are accountable, add value and achieve growth.</p>	<ol style="list-style-type: none"> <li>1. Our people are self-directed and take full ownership of their responsibilities.</li> <li>2. We constantly strive to create value and improve.</li> <li>3. We go above and beyond to produce the highest quality work.</li> <li>4. We finish what we start, and deliver in a timely manner.</li> <li>5. We balance independent work with a high degree of collaboration.</li> </ol>
<p><b><i>Relationships</i></b> We build and maintain trusted partnerships, internally and externally.</p>	<ol style="list-style-type: none"> <li>1. We invest in partnerships - relationships based on trust and competence are imperative to achieving mutual objectives.</li> <li>2. We are truthful and respectful in communicating with others.</li> <li>3. We build rapport such that others are eager to work with us.</li> <li>4. We exercise self-awareness and self-management.</li> <li>5. We strike the right balance between challenging and supporting each other.</li> </ol>