



Associate, AI Enablement Position Description

M-One Capital Overview

M-One Capital is a private investment firm with three strategies (core private equity, real estate and emerging growth equity). Headquartered in Omaha, the firm's Investment Team manages more than \$4 billion of investment capital.

For nearly forty years, the M-One organization has been partnering with founders, families and exceptional management teams. Our mission is to build businesses in partnership with management teams pursuing a variety of strategies for creating long-term value. Our Core Values are Integrity, Rigor, Results and Relationships.

The Position

M-One Capital is seeking potential candidates for an Associate, AI Enablement position. This role is designed to help drive the firm's adoption of artificial intelligence and emerging technologies. This individual will identify, test and implement practical AI applications that improve how we source investments, conduct diligence, support portfolio companies, develop investment committee materials and operate the firm.

The Associate will serve as a catalyst for innovation by evaluating new technologies, building scalable workflows, training team members and helping translate emerging AI capabilities into measurable business impact. This role will work across the full investment lifecycle—from sourcing and diligence through post-investment portfolio value creation—to identify opportunities where AI can create a meaningful and sustainable competitive advantage.

Responsibilities

- Identify and implement AI use cases across sourcing, diligence, portfolio management, portfolio operations, fundraising and firm administration
- Build and maintain AI-enabled agents and workflows using tools such as Claude, Copilot, ToltIQ and other potential platforms
- Support investment team professionals by leveraging AI to enhance market research, company analysis, investment memos and investment committee materials
- Partner with the firm's Strategic Advisory Group and portfolio companies to identify operational and commercial applications of AI
- Evaluate new AI technologies and recommend tools that improve efficiency, decision-making and scalability
- Develop prompt libraries, templates, workflows and internal knowledge repositories

- Train team members and share best practices to drive AI adoption across the firm
- Identify, pilot and scale successful AI applications across the firm and portfolio companies
- Research emerging AI trends and consider avenues for use by M-One Capital

Personal Characteristics

- Thrive in an entrepreneurial environment, working within a small team
- Naturally curious with a passion for emerging technology and continuous learning
- Self-motivated with the ability to work independently and take ownership of initiatives
- Demonstrated ability to deliver top-quality support and work product in a responsive and hands-on manner
- Excellent organizational, analytical and time-management skills, as well as an ability to communicate effectively
- Superior attention to detail
- Ability to work in a fast-paced, dynamic setting and to handle multiple projects at a time
- Energetic team member with presence and professionalism who builds respect with others

Background and Credentials

- College degree and a distinguished academic background
- 3-7 years of experience in management consulting, private equity, investment banking, business operations, technology implementation, or a related field
- Advanced Excel, financial statement acumen, financial modeling and valuation skills preferred
- Demonstrated interest and hands-on experience with AI tools such as Claude, ChatGPT, Copilot or similar platforms
- Strong quantitative, analytical and problem-solving skills
- Experience building workflows, processes or operational improvements preferred
- Strong interest in private equity, asset management and/or financial markets
- Proficiency with Microsoft Office and modern productivity tools
- Track record of initiative, innovation and personal accomplishment

For more information, please send your resume to: info@m-onecapital.com

M-One Capital Core Values & Behaviors

<i>Integrity</i> We are honest, principled and fair.	1. We strive to make the right decisions, not necessarily the easy ones. 2. We communicate honestly, directly and authentically. 3. We treat all stakeholders fairly; we desire long-term, mutually beneficial relationships. 4. We do what we say we will do. 5. We give more than we take.
<i>Rigor</i> We work hard, are probing, strive for excellence and have deep technical expertise.	1. We have a strong work ethic. 2. We ask probing questions and examine situations from multiple perspectives. 3. We exercise intellectual rigor and are comfortable being challenged. 4. We have deep technical experience, yet we are genuinely interested in learning and growth. 5. We display emotional and social intelligence in our interactions.
<i>Results</i> We are accountable, add value and achieve growth.	1. Our people are self-directed and take full ownership of their responsibilities. 2. We constantly strive to create value and improve. 3. We go above and beyond to produce the highest quality work. 4. We finish what we start, and deliver in a timely manner. 5. We balance independent work with a high degree of collaboration.
<i>Relationships</i> We build and maintain trusted partnerships, internally and externally.	1. We invest in partnerships - relationships based on trust and competence are imperative to achieving mutual objectives. 2. We are truthful and respectful in communicating with others. 3. We build rapport such that others are eager to work with us. 4. We exercise self-awareness and self-management. 5. We strike the right balance between challenging and supporting each other.